

WHY MERIT INSURANCE SERVICES

“As an independent financial advisor
or
insurance professional, one of your
most critical relationships is with
your
Brokerage General Agency.”



MERIT has it all:

1) CONNECTIVITY

MERIT has cutting edge website available 24/7 for you to access life/LTCi rates, forms and applications, client status, sales ideas and an abundance of information.

2) A WELL-RUN BACK OFFICE

MERIT has a pleasant, knowledgeable and educated staff that will work hard to turn your applications into policies and then commission payments to you.. Fast turn-around time and timely responses are what you need so you can be out with your clients—not stuck in your office.

3) IDEAS

The only thing constant in our office is change. Our strength is our ability to come up with sales ideas to increase your sales and commissions. We send out weekly sales ideas via email and ideas can be accessed on our website. We have no shortage of great concepts!

4) LEVERAGE

Strength in numbers — you want to work with a major brokerage agency that is writing lots of business because when a big case requires special attention, you need an agency with influence to help put that case through underwriting.

5) WE UNDERSTAND

We understand that you get paid by commission—so do we. We’re all after the same result—to get the case through underwriting as quickly as possible so we all can get paid.

Good relationships help us to live and work at the level of our maximum potential. Working with MERIT will *INCREASE* your income and make your life easier.

Call MERIT today—You deserve it!
860-233-3626 or 800-477-8546